

Follow-Up of Interested Student
Introduction to Cru and Spiritual Life

Telephone:

Hi _____. My name is _____. I'm with Cru, and I'm calling people back *(make this applicable):*
who filled out the Kiss n Tell survey in ADUC just before Valentine's Day.

Is this a good time for you to talk for a minute?

(If yes) Great, well, I'm getting back in touch with you today because you had said that you were interested in:
(only mention the things that they've said yes

to)

- Talking with someone about spirituality
- talking with someone about a relationship with God
- joining a Cru small group
- getting more information about Cru

So rather than taking up your time now, I'd like to see if you are free sometime this week to meet up. I'd love to hear your thoughts, tell you more about Cru, as well as to get to know you a little better.

Would you like to get together this _____ at ____:____ in _____?
(name a specific day, time, and place)

(Pick a very specific meeting location – you need to be sure they'll be able to find you. Also ask them if they have a pen and paper ready to write it down. Give them your phone number too so that they will be able to call you if something comes up)

Appointment (2-2-3-2):

(After developing some rapport, and depending on their response and interest in Cru, tell them about Cru. If not, just proceed to praying for the opportunity to share the "Knowing God Personally" booklet. You can transition to it through the 2 Kennedy Questions or from their response of wanting to know how to know God personally on the survey. After your time with them, see what next steps need to be taken)

2 REASONS TO MEET UP

As I said on the phone, I wanted to get hear your thoughts and feedback as well as well as to get to know you a little better.

2 PURPOSES of Cru at our school

1. Clearly communicating the message of Jesus Christ. We desire to give everyone the opportunity to hear the good news of Jesus' life, message, and work.
2. Provide an environment for interested students to grow in their understanding and experience of Christ.

We primarily do this in **3 DIFFERENT WAYS:**

1. A weekly meeting – Connect with other students on a spiritual journey. Connect with God through teaching that applies the Bible to the life of a college student.
2. Small groups – cell groups – Connect with a few students in a deeper way as you study or investigate the Bible together. Live life together as a follower of Christ. A source of support, encouragement, and relationship.
3. Conferences – Pull out of the environment for a weekend, a week, or a summer of focus on your relationship with God.

That's Cru in a nutshell. Do you have any questions?

“KNOWING GOD PERSONALLY”

I also said I'd like to get to know you. **2 QUESTIONS** that I've been asked and would now like to ask you are:

1. If something were to happen and both you and I were to die tonight, how sure are you that you would spend eternity with God? From 0% to 100% sure.
2. If you were to appear before God and He should ask you why He should let live with Him forever, what would you tell Him?

There is nothing magical about the two “Kennedy questions” (named after Evangelism Explosion author D. James Kennedy). They get to the point quickly and give you some idea of the students understanding of the gospel.

(But if you don't want to be that direct, try some of these questions):

What is your spiritual background?

Did you grow up going to church? What was your experience?

How strong of an interest in spiritual things have you had up to this point in your life?

Where are you in your spiritual journey? Didn't know there was one, just starting, getting along, dealing with some bumps in the road, off the path and trying to find my way back, catching Paul as the greatest Christian of all time...

What is your interest level in developing the spiritual aspect of your life? 0-zero, 1-not a lot, 2-some, 3-fairly interested, 4-high level of interest

NEXT STEP

What is the next step for this student to walk with the LORD?

Do they need to hear the gospel, respond to the gospel, go through follow up on foundations of our faith, learn about the Spirit-filled life, connect with other Christians, or go through training to serve and lead with us?

Do you need to set up a time to meet up with them again soon (next week) to go through the 5 follow lessons with them?

If so, then set the time then so that you both won't forget.

Ask them if they want to join a small group. If they're interested, then ask for their class schedule so that we can figure out the best small group time for them.

Remember 2-2-3-2

2 reasons to get together: 1) Tell you about Cru, 2) To get to know you

2 main purposes of Cru: 1) Make Christ known, 2) Build followers of Christ (evangelism and discipleship)

3 means for accomplishing these purposes: 1) Campus weekly meeting, 2) Small groups, 3) Conferences, retreats, etc.

2 questions to get to know you: 1) How sure are you of going to Heaven? 2) Why should God let you in?